

TATA STEEL WeAlsoMakeTomorrow

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tsic@tatasteel.com

0 Mr. Kanhu Charan Khatai: +9190400 94194 Mr. Salil Gupte: +91 70330 95073

in https://www.linkedin.com/showcase/tata-steel-industrial-consulting-tsic/



www.consulting.tatasteel.com



Automation & Industry 4.0 Solutions



About TATA Steel

Tata Steel was established in India as Asia's first integrated private steel company in 1907. With this, Tata Steel also developed India's first industrial city at Jamshedpur. Today, it is among the leading global steel companies - authoring innovations, pioneering practices, and developing a world class team of committed employees. In its journey towards excellence, Tata Steel has developed its strengths in diverse areas such as Exploration and Mining, Technology and Best Practices, Human Resource Management, Organizational Efficiency, Research and so on.



TATA Steel Industrial Consulting

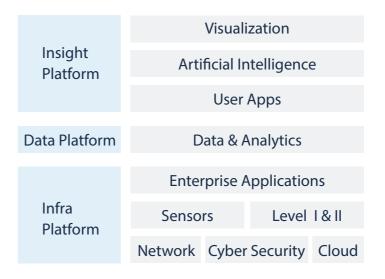
Tata Steel Industrial Consulting, the industrial consulting arm of Tata Steel brings to the table the experience and expertise of the entire Group. The journey of Tata Steel's organizational excellence enables it to offer insights that are applicable across industry groups. Tata Steel through this offers more than just consultancy the vertical comprises practitioners and experienced subject matter experts who have delivered results in an organizational context allowing them to leverage their practical experience and execute proven solutions.

Our expertise includes but is not limited to the following areas:

- 1. Exploration and Mining
- 2. Technology and Best Practices
- 3. Organizational Excellence
- 4. Human Resource Management
- 5. Research and Analysis
- 6. Digital transformation & **Automation Solutions**

Tata Steel Digital Journey

Our Industrial 4.0 Architecture



Goals





Laurels

WØRLD ECONOMIC FORUM 4IR Lighthouses -TSK, TSJ, TSIJ

Gartner Globally top 6% in Covid Response & "Refined" Digital Maturity

A Look Back at 2022 Accomplishments



1. A Smart Decision-Making Regrading tool in Steelmaking 2. Real-time Prediction of Refractory Wear of **BOF Steel Making**





Key Business Outcomes

- 1. Safety
- 2. Productivity
- 3. Yield, Throughput
- 4. Energy
- 5. Quality
- 6. Asset Performance
- 7. Knowledge Management
- 8. Data Privacy
- 9. Cyber Risk mitigation
- 10.Technology Obscelence



Industry leader in **Digital Execution**

Rated as ろ "Synergized" DATOM® in 2022



Certified inhouse R&D unit for IT & Digital

Best Paper Award (Sole Awardee from India)



Design Honour Award Winner "FerroHaat: The Mandi in the cloud"

1. Digital Safety & Environment



Video Analytic Solutions for process safety



Objective:

To ensure process/industrial safety measurements



Social Distance

No Man





Mask Detection

Detection

Hand Rail Holding



Fire

Detection



Feature & Benefits:

Area Zones

- 1. Ensure Safety compliance at all levels inside the plant
- 2. Social distancing, Mask detection etc through video analytics improves containment & prevention of epidemic spread like COVID
- 3. Critical safety hazards are eliminated at process industry floors through PPE Detection, No man area zone & Hand rail holding detection
- 4. Fire Detection solutions contribute a major factor in zero harm for all personnel & property

Explosive Detection System



Objective: Detect explosives mixed with scrap on the conveyor to the shredder and alarm accordingly to ensure safety



Cylinder Detected on Conveyor



HMI View



- 1. Automatic detection of explosives in material yards/scrap yards that could be hazardous
- 2. Added safety with enhanced vision over a bulk of materials
- 3. Zero Human intervention required thus reducing personnel harm

Hook Vision



Objective: Provide real-time visualization of crane hook engagement with ladle trunnion without any intervention from the crane operator

Feature & Benefits:

- 1. Ban human signaling near the vicinity of hot metal
- 2. Multi-streamed latency-free auto-switched video transmission in both cranes & ground (like Dish TV Communication)
- 3. Minimum electronics & maintenance on crane side
- 4. Easy to use & hassle-free software design
- 5. Change in inherent work culture
- 6. Implemented in all steel melting shops of TSJ, TSK & TSM

Remote Machines

RRC in Locomotives of	Video Wall in Bof	Manless Cranes in
Hot Metal Logistics	Converter Handling	Scrap Management
Objective: To improve safety	Objective: To ensure safety at	Objective: To eliminate
standards and productivity in	BOF Control Room by using	Human-machine interface in
the Movement of Hot Metal	video wall instead of glass	the operation of cranes inside
Torpedoes	wall	Steel Melting shops
 Features & Benefits: 24x7 seamless RRC Control for critical assets Increase in productivity by reduction of Time of travel and increased availability of Locos 	 Features & Benefits: 1. 24x7 latency-free real-time video streaming for critical application 2. Prevention of loss of life inside the control room during the worst case of BOF Converter's explosion 	 Features & Benefits: 1. Safe, ergonomic and productive operation of cranes 2. Easy to operate & enables maneuverability of critical crane operator resources inside steel melting shops



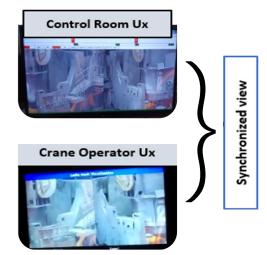


REMOTE LOCO IN TSJ

VIDEO WALL DESIGN







MANLESS CRANE DESIGN



Remote Sprinkler for Stock Yards



Objective: To eliminate human presence for operating sprinklers in stockyards



Issues & Concerns:

- 1. It is unsafe to use raw material storage yard to operate sprinklers
- 2. Waste of manpower resources for a simple job
- 3. Sprinklers working is necessary for environmental hygiene



Benefits:

- 1. Remote operation of sprinklers (No line of sight required)
- 2. Enhanced safety and productivity
- 3. Compliance with statutory environmental rules and regulations



Plume Dispersion System



Objective: Estimation and visualization of pollutants deposition (PM, SOx, NOx) in real time to demonstrate the environmental impact



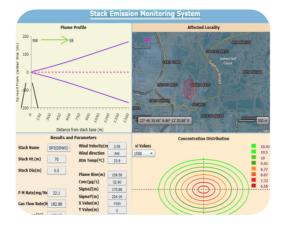
Solution:

Developed a real-time process model using Gaussian distribution methodology for estimation of plume dispersion and deposition



Benefits:

- 1. Results are displayed on an HMI screen which is overlaid with Google map
- 2. Displays the deposition profile of each stack for the last 24 hours
- 3. Early intervention in case of emergency



2. Iron Making (Pellet, Sinter, Coke & **Blast Furnaces**)

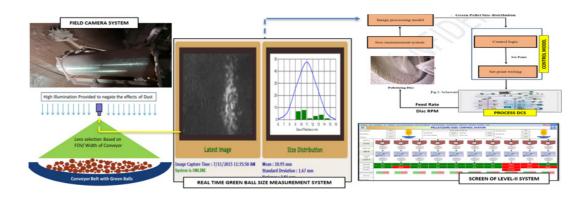


Objective: Develop an automated pellet size control system using Level II Automation System parameters to control the size distribution of green pellets



Result & Benefits:

- 1. Elimination of manual inspection of discs to identify discs producing reject and elimination of human judgement in size control
- 2. Effective control of reject and reduction of feed fluctuations to the induration machine
- 3. Implemented in all pelletizing disc (10 nos) of TSJ Jamshedpur







Objective: To provide a completely autonomous process of testing pellets without any delay in the process



Issues & Concerns:

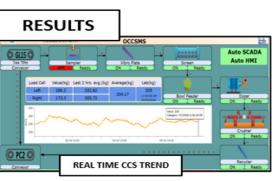
- 1. Manual & cumbersome job
- 2. Time-consuming process



1. Fully autonomous process

2. Results in 1-minute

3. Real-time CCS testing 4. Overall high productivity



Grate Scan



Objective: To develop an automated defect logging, tracking & positioning system for Pallet Cars thus enabling faster detection and maintenance of defective cars which lead to loss of pellets while transport

Automated system is required for

- 1. Individual car's defects logging
- 2. Individual car tracking in chair
- 3. Auto positioning of the defective car



1. Defect logging

- 2. Pallet car tracking
- 3. Precise positioning of cars
- 4. Overall productivity improvement

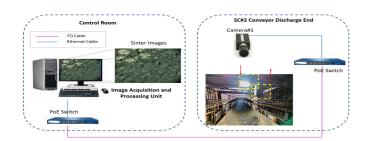
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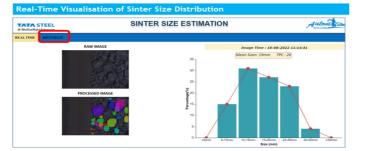
Sinter Sizing Estimation



Objective: Image-Analytics-based system to calculate the Sinter size distribution in real-time

Novelty: Using a CNN based Object detection + Instance segmentation model for estimating size distribution







- 1. Assessment of the sinter granulometry of sinter in real-time
- 2. Bad-sized Sinter diversion from BF line, minimizing the impact on Blast Furnace productivity



Sinter Plant Level II System



Objective: A complete Level II system for process improvement and an overall increase in productivity at sinter plant through effective operation, management & visualization with analytical models

Process Visualisation

Dash board for Process Overview. Trend/Graphs of a process parameter with history

Digitization of Daily Management

Monitoring and abnormality analysis of prominent KPIs like are CaO Std Dev, RDI TI and SPM. Control charts and usage of abnormality analysis framework of DM gives a better way to control the parameters. HMI to capture the reason for abnormality and there by maintain the history of abnormality events

Sinter heat balance mode

Heat balance model to predict the bed temperatures, gas flow, stack gas composition etc. and to provide insights which will help in process optimization. Simulation feature to understand the effect of different parameters on sintering and for operator training



Optimisation model

Prescription model based on the insights from sinter heat balance model, SOPs and data analysis. Feature to acknowledge the model recommendations

A. Green mix demand auto control

Automatically sets the green mix demand based on the sinter machine speed and surge bin level. This results in elimination of frequent tripping of green-mix circuit (due to high surge bin level) by efficient control of Surge bin level



B. Burn-through auto control

Auto control system for maintain the burn though temperature by automatically adjusting the sinter machine speed and waste gas fan RPM. This model results in

- » Better control of Burn-through temperature
- » Improved production.
- » Reduction in coalicoke consumption
- » Elimination of manual intervention

Digital twin

Integrated prediction mode! for return fines, SPM, RDI with simulation feature. Recommendation model based on process optimization

COSMOS (Coke Oven Scheduling & Heating Monitoring System) - Coke Oven Level II System



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Objective: Heating, scheduling & machine coordination in coke oven battery which leads to improved productivity, battery life, energy efficiency and quality of coke under reduced emission



- 1. Dynamic pushing schedule
- 2. Oven identification and machine coordination
- 3. Temperature visualization
- 4. Battery heating control model
- 5. MIS and data presentation
- 6. Data science-based models

KPI improves:

- 1. Energy saving of 6.09%
- 2. Standard deviation of Min 7.65 degree C° & max 18.14 degree C°

Online Flue Temperature Measurement of Coke Ovens



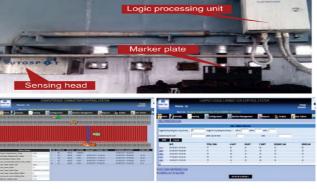
Objective: To eliminate manual measurement and provide an online temperature of each flue



- 1. Using FO, radiation travels from each flue into a central station
- 2. A single Pyrometer multiplexes IR radiation to give the temperature of each channel



- 1. To get the online temperature of Flue
- 2. Input for the heating model
- 3. Eliminate manpower to measure



Tie Rod Load Cell Measurement in Coke Ovens



Objective: To provide Load changes that take place during different events of Oven operation



Solution: To install a high-temperature Loadcell on the tie rod



Benefits

- 1. Cost reduced and safety improved as manual campaigns decreased
- 2. Predict oven health conditions
- 3. Improved Process Visualization

Tuyere Eye



Objective: Visualizing the pulverized coal injection with analytics and eliminating manual observation of the tuyer platform



Solution:

- 1. Cameras are mounted on the tuyer peephole without compromising on human visibility
- 2. Live display of the PCI of all tuyers in the control room



Benefits:

- 1. Improved visibility of PCI for decision making
- 2. Analytics to aid in decision making and also analysis after-the-fact
- 3. Human Safety





Objective: Wireless enabled measurement of hot metal temperature at the cast house

Features & Benefits:

- 1. Easy to use & improved safety quotient at cast house
- 2. Improved ergonomics for operator



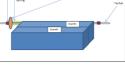
Design

Outcome

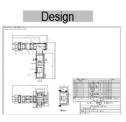


Technology

Design



Outcome



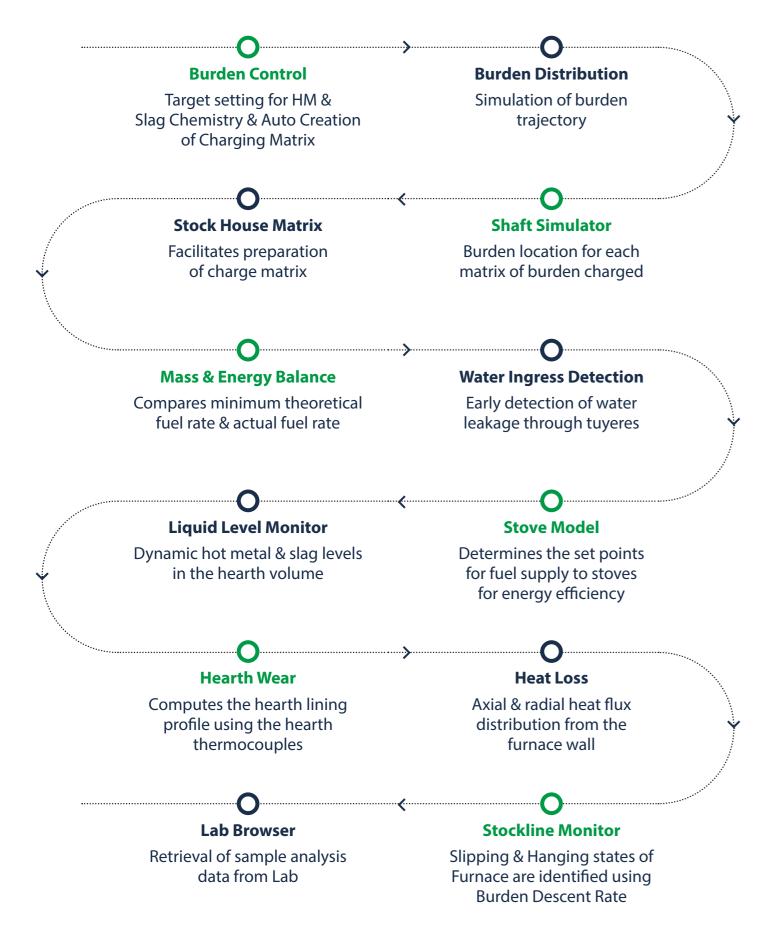




Provide BF (Process Visualization & Data Evaluation for Blast Furnace) : Blast Furnace Level – II System

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Objective: Visualisation, Simulation & Optimisation of BF processes which improve operational efficiency, furnace health and guality of hot metal



3. Steel Making (BOF/EAF, Casters, Flat & Long Product Mills)



Smart Raking System

Objective: To facilitate the removal of slag optimally from molten iron



Solution:

1. IR camera differentiates steel and slag. 2. Imaging algorithm detects the endpoint of raking



Feature & Benefits:

- 1. Improved yield
- 2. Independent of human skill and experience

Slag Detection System



Objective: To avoid slag carryover into the ladle durin



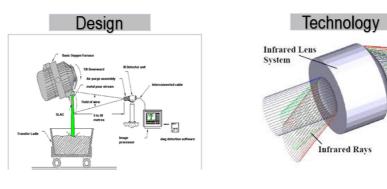
Solution:

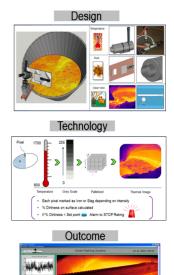
1. IR cameras differentiates between steel and sla 2. Imaging algorithm detects slag at the end of the tapping cycle



Feature & Benefits:

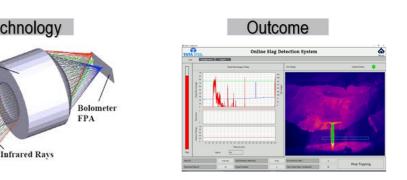
- 1. Cases of Phos Reversal go down.
- 2. To improve the quality of the steel





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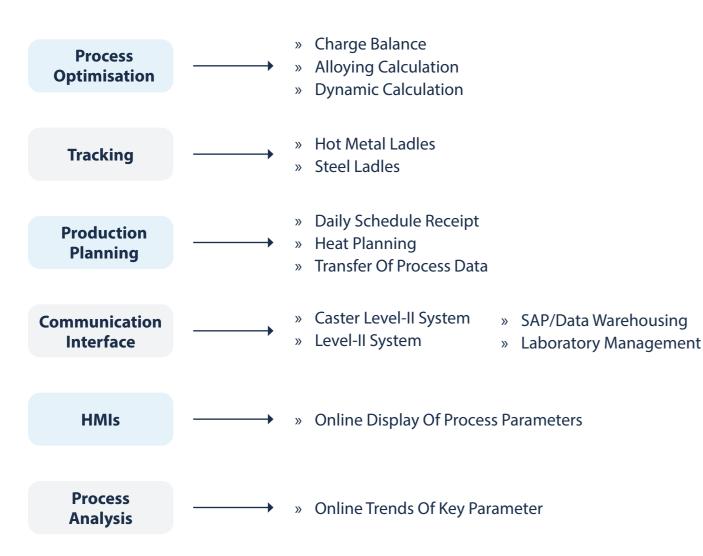


Opti BOF: SMS Level II System



Objective:

Consistency in the end blow chemistry and temperature through different models which provides assistance in the planning of heats





- 1. Reduction in the standard deviation of turndown temperature
- 2. Reduction in reblows
- 3. Reduction in time consumption
- 4. Reduction in a variation of turn down phosphorous for a given grade
- 5. Standardization of operational practices



Slab Auto De-grader for SMS

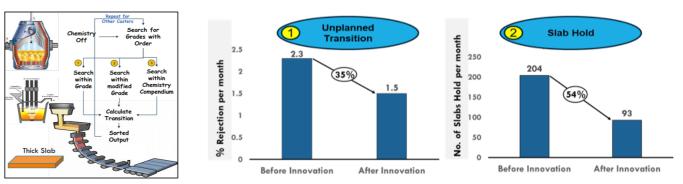
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Objective: An automated ML model with gradient boosting algorithm to determine the best possible alternate for unplanned transitions/degradation due to chemistry

Innovation:

- 1. Automated searching of the most suitable alternative in terms of Order availability, defect generation due to grade mixing (transition loss) and cost margin
- 2. A novel approach involving machine learning (Gradient Boosting Algorithm) and search optimization has been used
- 3. Pro-active correction of the unplanned outages via automated system-driven efficient decisions instead of manually dependent systems at early steelmaking stages

Benefits:



Scrap Yard Management System

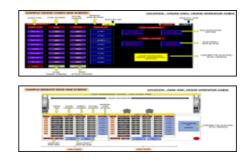
Objective:



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Auto scrap loading information system eliminates manual-based data logs of scrap charged in BOF and other manual practices coupled with autonomous scrap charging to improve overall productivity





Features & Benefits:

- 1. Completely automated scrap management system
- 2. Able to identify the requirement as per the work order received to charge the scrap
- 3. Complete interface with the level II system and identify the required scrap recipe
- 4. Camera Lidar system enables to generate a position reference for the crane system to operate

Casting Online Diagnostics system (Break out prediction system)



Objective:

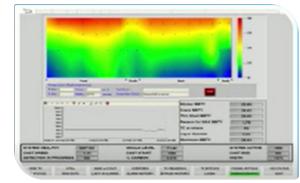
CODS continuously monitors the embedded thermocouple values in real time and generates early alarms to arrest potential sticker breakouts

UPS:

Gives a breakout ability factor

Improved KPIs:

Improved KPIs, 80% true/false sticker alarms







Slab Dimension Measurement System

Objective:

To develop a system that comprehensively measures various casting parameters like Length, Width, Thickness, Bulging and Taper to provide real-time feedback to the operation about the casting quality

Previous Practice:

Length (Auto-Encoder based), Width (Manual), Thickness (Manual), Taper (None), Bulging (None)

New Initiative:

A hybrid of Machine Vision and Laser technology has been developed to measure Slab dimension



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Features & Benefits:

- 1. Efficient data analysis tools to analyze casting performance embedded in Level II
- 2. Breakout detection due to Taper Loss



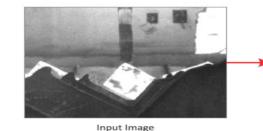


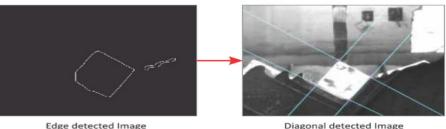


Rhomboidity Measurement System



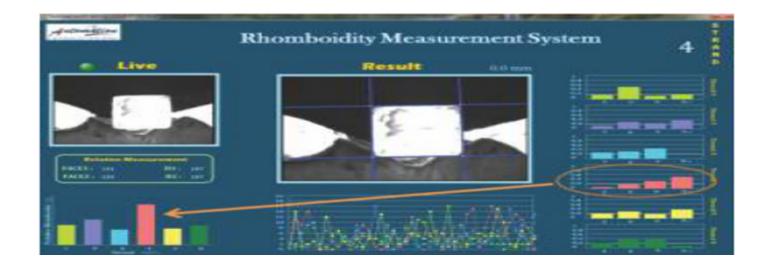
Objective:







- 1. The system being real-time can measure each billet individually for Rhomboidity, giving an accurate value
- 2. Able to withstand high-temperature dust and harsh environments
- 3. Non-contact type system



Real-time, precision vision machine for Rhomboidity measurement of Billets/Blooms to improve yield by a reduction in downstream rejects & reduce man-machine interface

Diagonal detected Image

4. Rolling Mills



Roll Shop Management System

Objective:

The Roll Management monitors the usage of grooves, rolls, roll sets, roll modules and guide boxes in terms of the rolled tonnage and indicates when set limits are reached

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Digital Features:

- 1. Application migrated to web-based
- 2. Backup and running rolls module
- 3. Roll shop inventory and production linking for all stands 1 to 16
- 4. NTM roll inventory and linking are in progress
- 5. Roll shop status module was deployed

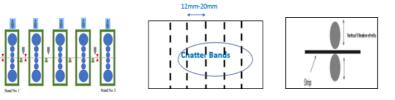
Mill Chatter detection System

Objective:

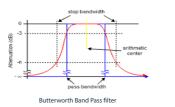
Chatter marks on coils generated in Cold Rolling Mill often lead to rejection and downgrade downstream. In absence of an online chatter detection system, chatter defects are not detected in real-time which may take upto some days of actual rolling. So, no corrective action can be taken immediately and material rolled with this defect is always exposed to chatter defects

Product Features:

- 1. Real-time Chatter Detection
- 2. Long Term vibration trend
- 3. FFT analysis of stand vibration
- 4. Coil Wise Chatter severity prediction
- 5. Daily MIS
- 6. Data download
- 7. Configurable as per requirement



UI/UX





V.Eye (An eye for crop optimization)



Objective:

Real-time vision-based system for accurate computation of cut profile of the head and tail ends of Transfer Bar to reduce yield loss due to crop cut. The system also provides accurate speed measurement of the hot strips to assist precision cutting by crop shear

Principle of operation:

- 1. Imaging of the head & tail end of the transfer bar after the last pass of the roughing mill
- 2. Determination of the optimum shear lines
- 3. Downloading of the reference cut position to the shear control system
- 4. Accurate speed measurement & feedback to shear control system



Benefits:

- 1. Reduction in yield loss due to crop cut up to 0.1%
- 2. Reduction in average crop cut length up to 60%
- 3. Avoids cobbles in mills

Tru-Span



Objective:

Based on stereo photometry and triangulation principles, Tru- SPAN measures the hot/ cold coil widths with immaculate precision. Powered by a line laser, the new generation Tru-SPAN is also capable of carrying out width compensation in presence of a moderate bow in the surface

Improved KPIs:

- 1. Yield loss
- 2. Downstream rejections











Surface Quality Inspection System

Objective:

Discretion alarms are raised only for significant defects missing zero defects and resulting in accurate classification and revised gradation standards

Principle of operation:

- 1. Acquisition of images
- 2. Processing of the images
- 3. Detection of "flaws"
- 4. Segmentation into "objects of interest"
- 5. Classification of these images into defects, e.g. silvers, scratches, edge damage, holes etc.
- 6. Severity indication
- 7. Real time result display
- 8. Detection of defects up to size 1mm²
- 9. Modular & scalable architecture



Hole Detection System (HDS)

Objective:

A precision vision machine that will not let go of any holes undetected. Built on image processing, sophisticated and efficient algorithms are used to detect holes on the fly. Salient features include triggering of Audio/Visual alarm, customized report generation, and advanced analysis of hole defects

Benefits:

- 1. Real-time detection of holes during rolling
- 2. 100% coverage of sheet surface
- 3. Supports quality control & grading of sheets
- 4. Helps monitoring of the casting & rolling processes
- 5. Generates coil defects database to facilitate analysis
- 6. Archival of data



5. Logistics, Utilities & Maintenance



Torpedo Ladle Tracking System



Objective:

Efficient coordination of torpedo ladles for serving Hot Metal "capacity buffers" for the Blast Furnaces and "feed buffers" for the Steel Making Shops

Improved KPIs:

Efficient & optimum management of hot metal movement

Generic Yard Management System

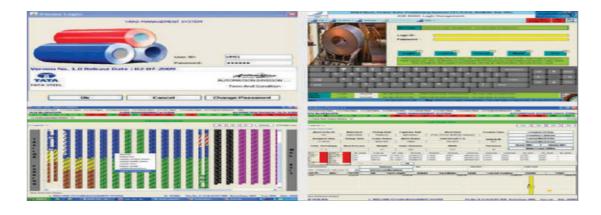


Objective:

Solution for smart Material Handling

Features:

- 1. Easy to use human machine interface for real time visibility of all yard activities
- 2. Hand held terminal for the operator to perform field verification and server communication
- 3. Interfaces with business planning systems, process lines and crane automation systems
- 4. Centralised database to manage all activities from receipt to dispatch of materials



Benefits:

- 1. Real- time visibility and tracking of inventory and shipment
- 2. Reduced material handling time
- 3. Streamlining work order management to reduce vehicle loading, unloading, and waiting time
- 4. Prioritisation of transportation as per business needs
- Online reports on crane performance, yard inventory execution time and VIVO time 5.
- 6. Handheld terminals for the operator for communication with server



Smart Solutions

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Objective:

It helps enable devices on the network, data streaming, data analysis, MIS reports/ exceptions, & control/enhance business operations

Process Flow:

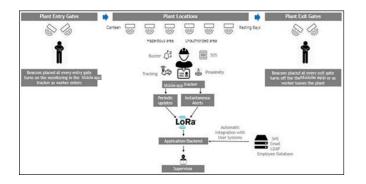


Connected Workforce



Objective:

Smart solution for identification & tracking of manpower deployed inside plants



The Solution has 4 critical components – Lora Wan, BLE Beacons, Android / IOS Mobile App & Cloud application

- 1. LoRaWAN Network LoRa Network to be installed depending on the Plant/office coverage and reach [only if the solution is used in collaboration with SafePass Cards]
- 2. BLE Beacon BLE Beacons to be installed across the plant/office demarking various Zones. The BLE beacons will be configured as either:
 - Entry Beacon Demarking and indicating to the Mobile App that the worker is entering » the plant/office
 - Exit Beacon Demarking and indicating to the Mobile App that the worker is exiting the » plant/office
 - Hazardous Beacon Demarking a Hazardous area within the Plant / Office »
 - Safe Beacon Demarking normal working zones within the plant / Office »
- 3. Mobile App via Bluetooth capable of detecting the various beacons, collecting beacon information, and sending data, alerts via the internet as well generating user alerts via buzzer /vibration
- 4. **Application** to generate additional reports and alerts



Smart Barricade



Objective:

Features:

- 1. Works with all Employee/Contractor gate pass
- 2. Authentication via gate pass cell database over the cloud
- 3. Real-Time Access & control
- 4. MIS, Reports, Exceptions & Alarms

Benefits:

- 1. Remotely controlled
- 2. Scalable
- 3. Traceability ONLINE



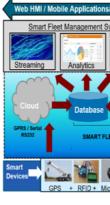
Smart Fleet Management System



Objective:

E-Tracking and Optimization of mobile equipment





ARCHITECTUR

Key Functions:

- 1. GPS-enabled tracking of each fleet's route
- 2. Live ETA at various stops
- 3. Data retrieval of passengers/occupants from Cloud
- 4. Health Status Alarm of RFID/GPS
- 5. MIS, Reports, Exceptions & Alarms

Benefits:

1. Enhanced Tracking and Optimization

Remotely controlled smart access control systems deployable at any Process hazard areas













HMIs AND REPORTS



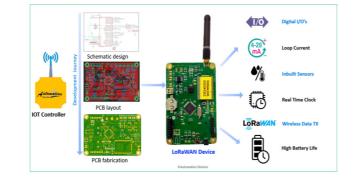
Objective:

Implementation of smart solutions under LoRaWAN network for effective operation and monitoring on real-time basis

Application:

(V)

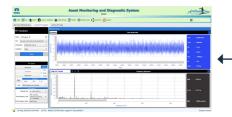
- 1. Spindle run time monitoring system
- 2. Digitised CO sensors
- 3. Smart energy meters
- 4. Anchor bolt monitoring
- 5. Smart sprinklers



Centralized Condition Monitoring System

Objective:

The CCMS improves equipment reliability by automatically diagnosing and alerting equipment faults







Benefits:

- 1. Online condition monitoring of critical all across plants
- 2. Generates alarm/warning and SMS for maintenance
- 3. Standardisation of maintenance system

DC Motor Spark Monitoring System

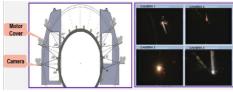
Real-time monitoring of Sparks in DC motors

Improved KPIs:

Objective:

- 1. Continuous monitoring in real-time
- 2. Machine Vision based, safe and non-intrusive methodology
- 3. Capable of detecting very short-lived sparks (~40 ms)
- 4. Enables proactive maintenance

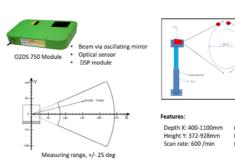


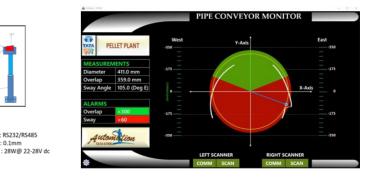


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Objective:

An online system capable of measuring the Overlap & Sway of the Pipe conveyor is needed which can trigger the alarm for corrective action





Features & Benefits:

- 1. Online Pipe diameter,
- 2. Sway orientation
- 3. Overlap data for monitoring & control
- 4. Early warnings identify pre-mature failures
- 5. Belt adjustment can be done to maintain Blast Furnace burden



Track Rail Inspection System (Trains)

:0.1mm



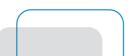
Objective:

and process and visualize rail track on the fly

Key features:

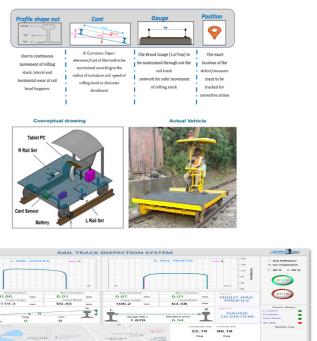
- 1. Motorized vehicle
- 2. Contact-free measurement
- 3. Continuous measurement
- 4. Track joint detection
- 5. Rail-road crossing detection
- 6. Local data storage
- 7. Geo-mapping of inspection data







To develop an automatic Inspection system to measure multiple inspection parameters,



6. Digital Consultancy

Industry 4.0 lighthouse visit

Tata Steel was quick to board the Industry 4.0 wave and had dedicated efforts to building organization wide enthusiasm for digital adoption since 2015. As the early wins started coming in, adoption picked up pace in and sizeable bottom-line impact and employee experience enhancement has been consistently achieved. Given this early adoption and hot pursuit of business goals through digitalization, Tata Steel currently has established an early lead in Industry 4.0 maturity.

Today, Tata Steel holds the unique distinction of having three of its sites recognised as Industry 4.0 lighthouses. Its oldest and newest site in India – Jamshedpur and Kalinganagar have both been bestowed with this recognition.

A visit to Tata Steel aimed at building an appreciation of the impact that digital transformation can achieve would involve interactions with the important stakeholders to the digital transformation process, witnessing digital technologies in action and correlating the same with real world business impact brought about by adopting Industry 4.0 technologies in Tata Steel.

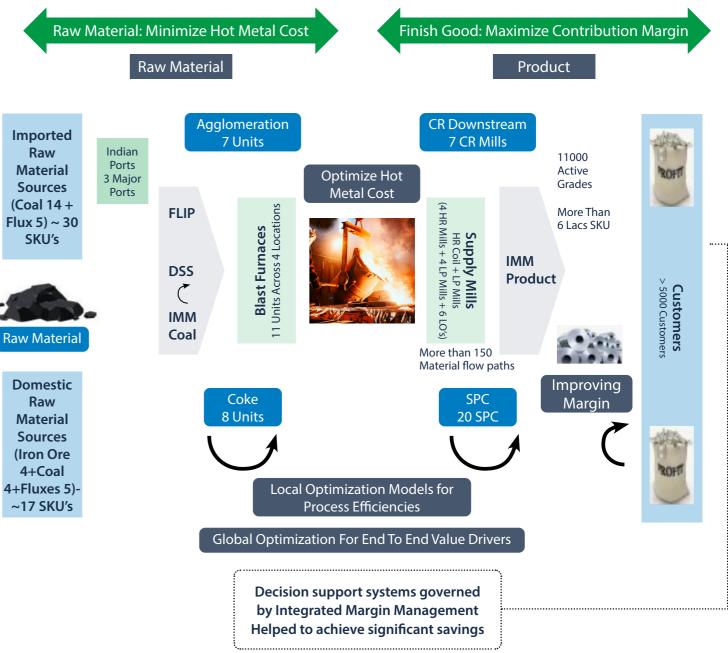
TSIC organizes customized Industry Visits to Tata Steel units enabling the participants to witness first-hand the impact of Industry 4.0 in a real-world setting. Participants also interact with the different stakeholders within the organization that deliver the change including line functions, Automation, IT Infrastructure and Business Process Enhancement.

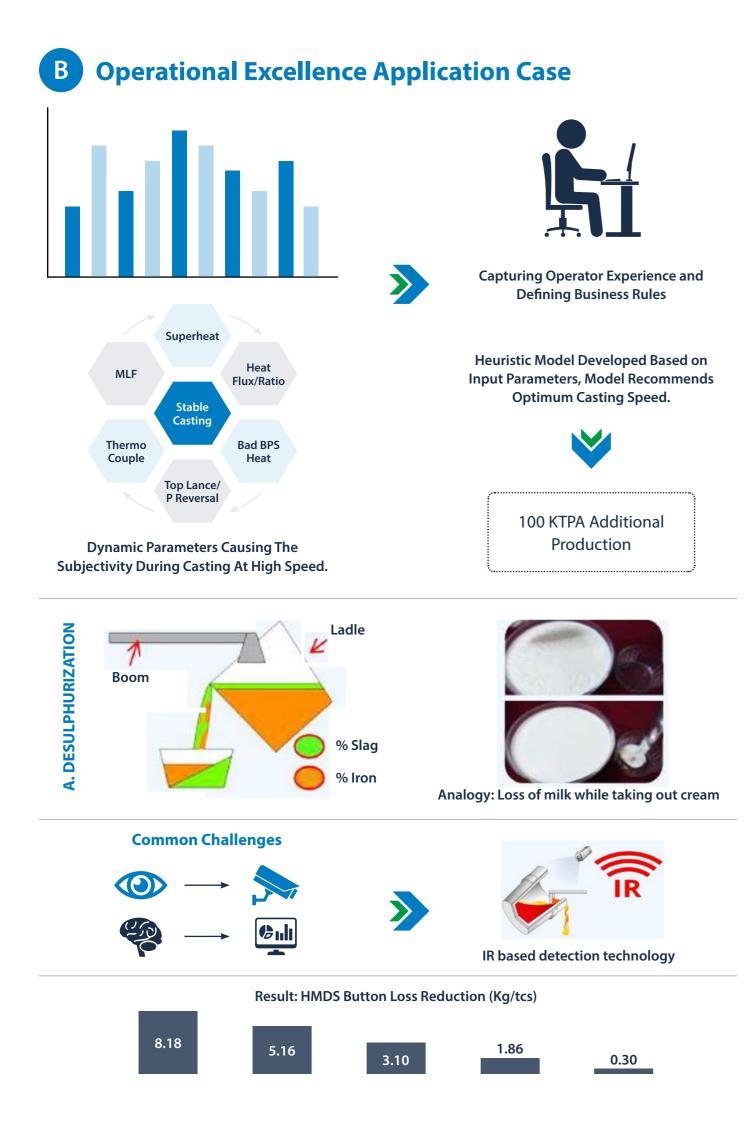


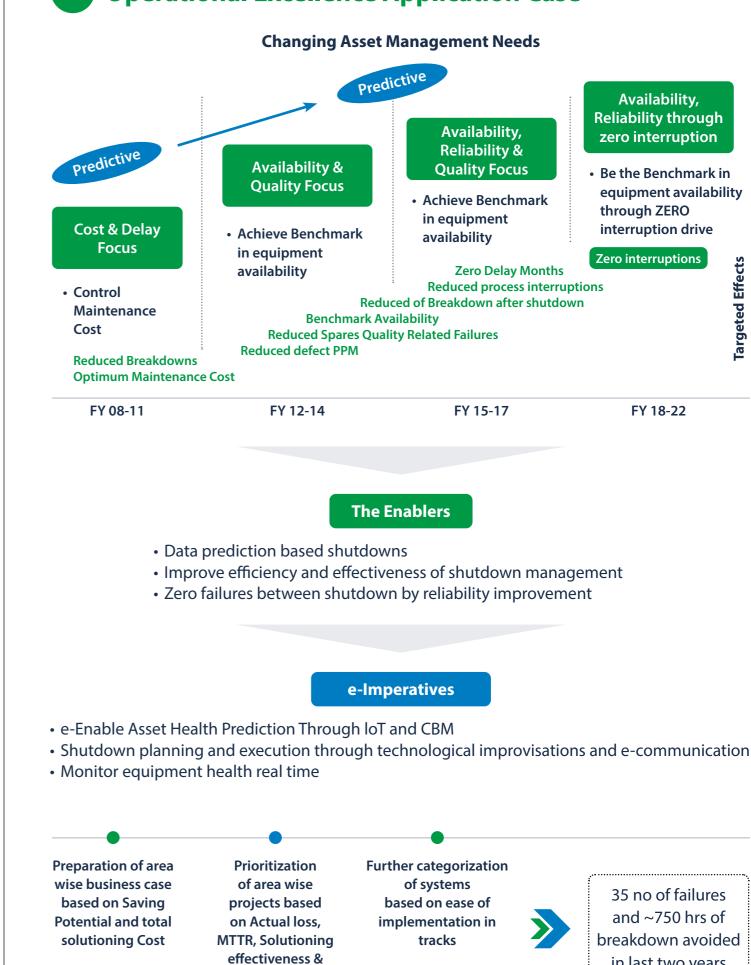


Value delivering use cases across the supply chain









Operational Excellence Application Case

Cost

in last two years

Procurement 4.0 Application Case

D

	Problems Addressed	Impact
1. Digital Negotiation Factory	 » Real time tracking of all negotiations » Availability of structured data in a single platform » Enable negotiation decisions based on past data (historical vendor data), current data (clean sheet) and future data (forecast for materials) » Supplier's competitiveness will increase » Error free and faster executions » Maintain a digital repository of past negotiations 	 » Negotiations are now more objective backed by readily availability of data » Digital visibility will prevent cartelization » Help in achieving ~5% savings during negotiations
2. Catalogue Management System	 » High transaction workload for category managers » High PR — PO time for MRO Items with multiple interactions between users and category managers » Competitive and Negotiated rate contracts availability through keyword search under ARC/Hosted Catalogue » Increased visibility of procured material by providing pictorial representation of item selected 	 » Rate reduction by 10%-15% across MRO categories due to increased vendor competition (Punchout/Hosted catalogs); increased vendor sale efficiency (annual rate contracts) » Base P2P system leveraged with E-Catalog integrated to minimize change management for users » ARC coverage increased by 20%
3. Life Cycle Tracking System	 » Visibility of combined data from multiple systems involved in entire process (8-9 systems across entire cycle) » Frequent queries on status update by multiple stakeholders » Correspondence with the person responsible for the present stage of request 	 » Improvement in payment cycle time by ~20% Smooth Delivery of Materials as per schedule during Covid -19 » Improvement in PR-PO cycle time by 20%
4. DigiWheels	 » Uitilzation Tracking of the vehicles » Ensuring optimal usage of vehicles » Manual record-keeping necessary to track vehicle distances/usage for fuel reimbursements and other payments 	 » Reduction in size of fleet. Increase in utilization figures from (20-40%) to (75-90%) » Real time monitoring of entire fleet to ensure 100% availability. ~25% savings on contracted vehicles

Data Analytics - Unlocking Value Ε

Problem Statement

